



# AIRFREIGHT FORWARDERS ASSOCIATION OF MALAYSIA



ROS 1641 (Selangor)

(MEMBER OF INTERNATIONAL FEDERATION OF FREIGHT FORWARDERS ASSOCIATION)

Our Ref: AFAM / RMC 2009 / 03 / 17

17<sup>th</sup> March 2009

**Tuan Hj. Rosmani bin Abd Shukor**  
State Director of Customs  
Royal Malaysian Customs  
Jalan Gedung  
Tanah Puteh  
93596 Kuching  
Sarawak

Dear Sir,

**RE: PROFORMA INVOICE**

We have received complaints from our agents in Kuching that with effect from 16<sup>th</sup> March 2009, Royal Malaysian Customs at the Kuching International Airport has implemented a new policy with regards to Proforma Invoice. We have been advised that all invoices that bear the word proforma Invoice will only be temporarily accepted. However all forwarding agents would then need to present original paperwork within 3 days that bears the word "Invoice".

**This is a complete reversal from the norm.** We wish to seek clarification if this is a new Royal Malaysian Customs policy on paperwork. The practice of issuing and acceptance of Proforma Invoice has been ongoing for more than 15 years now in Malaysia as it will expedite clearance processes. **This is also accepted in countries all over the world.** The need to present the paperwork bearing the word "Invoice" will only cause additional manpower and resources which are ill needed in this modern era. The Malaysian Governments initiative to emulate electronic submissions in a paperless environment is lauded and will encourage and improve world trade which in turn will boost the Malaysian economy.

**As such, the new directive is against all norms and also a step backwards. We would appreciate if this new directive be stopped immediately in the interests of all parties concerned.**

Thank you.

Yours sincerely



**WALTER CULAS**  
Chairman

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**C.c. Y. Bhg. Dato' Hj. Ibrahim bin Jaapar  
Director general of Customs**

**Y. Bhg. Dato' Hj. Ismail bin Hj. Ibrahim  
Director of Customs – Customs Division**

**All Freight Forwarders**